

**Job ID:** 292DJ

**Job Title:** Southeast Territory Manager

**Degree Requirements:** None

**Years of Experience:** 3

**Type of Position:** Direct Hire

**Location:** North Atlanta

**Salary Range:** Salary plus commission

**Travel Required:** Yes

### **Short Description**

A well establish client is actively searching for Southeast Territory Manager to promote sales and growing sales of forestry and land clearing equipment in the Southeastern United States. Additionally, the Southeaster Territory Manager is also responsible for nurturing existing relationships with dealers and customers. This position is required to meet with customers and demonstrate the equipment and providing training to operators and dealers. This position reports directly to the CEO.

The company will provide the following items for Southeast Territory Manager position:

Company Truck

Cell Phone

Laptop

I-pad

**MUST HAVE REQUIREMENTS** for this position are:

Knowledge of heavy equipment / construction equipment

Three years of sales experience in the construction equipment industry

Candidates must be mechanically inclined

Must be able to climb onto and around equipment to operate machinery safely and to train users

Extremely organized with excellent written and communication skills

Good team player

Computer literate

Strong work ethic

Driver license is required

### **Benefits:**

401K with 6% contribution

Company medical and life insurance

Vacation and additional time off for personal and sick days

Paid holidays

If you meet these requirements and wish to be considered for this position, send your résumé to us in a Word document at [Resumes AT PinnaclePlacementGroup.com](http://ResumesATPinnaclePlacementGroup.com) mentioning the **Job ID** and the **Job Title** in the subject line of your email.

**In your email or cover letter, please provide us a short narrative detailing your experience and expertise as it applies to this position. Also, please provide us with your *MINIMUM* salary requirements.**

**KEY WORDS: Service technician, heavy equipment sales manager, sales manager, territory sales manager, heavy equipment territory manager, farm equipment, forestry equipment, Cat, Kubota, John Deer, Komatzu, Kobelco, New Holland, Case, Takeuchi, Bobcat, Volvo, Doosan, Agco, Massey Ferguson, Fendt, Challenger, Yancey Brother**